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OVERHEAD & UNDERGROUND POWER EQUIPMENT

10 February 2020

Callen Saunders  
Redpaths HO(Christchurch)  
P O Box 22-158  
CHRISTCHURCH 8140

Dear Callen

**RE: PRICE INCREASE 3M PRODUCT - EFFECTIVE 1<sup>st</sup> APRIL 2020**

At OHUG, we work hard to keep our pricing to you consistent, and without ongoing price increase notifications. Unfortunately, due to a price increase from 3M outside of our control, we have found we simply cannot absorb these costs and must pass this increase on to our customers.

Effective 1<sup>st</sup> April 2020, there will be a price increase on 3M products as follows:

3M Tapes	5%
3M Fire	Up to 25%
3M Coveralls	15%
3M Dynatel	10%
All other 3M product	5%

Thank you for your continued confidence in OHUG and in the quality products we offer.

Yours faithfully

Steve Rigby  
**Managing Director**  
**Sales & Marketing**